

New York State Contract PT55722

VMware

Price List Effective 2/28/2007

| HP Part # | Mfg Part # | Description | Retail | NYS Price |
|-----------|-----------------------------|---|-------------|-------------|
| | | Virtual Infrastructure 3 Starter | | |
| A548240 | VI-ENG-CP | VM Infrastructure Media Kit | \$ 150.00 | \$ 127.55 |
| A548241 | VI-STR-C | VM Infrastructre 3 Starter for 2 proc additive licenses | \$ 1,000.00 | \$ 850.34 |
| A548242 | VI-STR-G-SLS-C | Gold Level SLS for VI Starter for 2 proc additive licenses (6am-6pm M-F Support) | \$ 510.00 | \$ 487.89 |
| A548243 | VI-STR-G-SSS-C | Gold Level SNS for VI Starter for 2 proc additive licenses (6am-6pm M-F Support) | \$ 675.00 | \$ 645.72 |
| A548244 | VI-STR-P-SLS-C | Platinum Level SLS for VM VI Starter for 2 proc addtve licenses (24x7 Support) | \$ 640.00 | \$ 612.24 |
| A548245 | VI-STR-P-SSS-C | Platinum Level SNS for VM VI Starter for 2 proc addtve licenses (24x7 Support) | \$ 805.00 | \$ 770.09 |
| A548695 | VI-STR-STD-UG-C | VM Infrastructre 3 Str to Std Upg for 2 proc additive licenses | \$ 2,750.00 | \$ 2,338.44 |
| A548246 | VI-STR-ENT-UG-C | VM Infrastructre 3 Str to Ent Upg for 2 proc additive licenses | \$ 4,750.00 | \$ 4,039.11 |
| | | Virtual Infrastructure 3 Standard | | |
| A548240 | VI-ENG-CP | VM Infrastructure Media Kit | \$ 150.00 | \$ 127.55 |
| A548210 | VI-STD-C | VM Infrastructure 3 Standard for 2 processors additive licenses | \$ 3,750.00 | \$ 3,188.78 |
| A548247 | VI-STD-G-SLS-C | Gold Level SLS for VM Infrastructure Std for 2 proc add licenses (6am-6pm M-F Support) | \$ 600.00 | \$ 573.98 |
| A548209 | VI-STD-G-SSS-C | Gold Level SNS for VM Infrastre Std for 2 proc additive licens (6am-6pm M-F Support) | \$ 790.00 | \$ 755.74 |
| A548254 | VI-STD-P-SLS-C | Platinum Level SLS for VM VI Standard for 2 proc add licenses (24x7 Support) | \$ 750.00 | \$ 717.48 |
| A548255 | VI-STD-P-SSS-C | Platinum Level SNS for VM VI Standard for 2 proc add licenses (24x7 Support) | \$ 940.00 | \$ 899.23 |
| A544260 | VI-STD-ENT-UG-C | VM Infrastructre 3 Std to Ent Upg for 2 proc additive lic | \$ 3,000.00 | \$ 2,551.02 |
| A548256 | VI-STD-ENT-G-SSS-UG-C | Gold Level SNS for VM Infrastructre 3 Std to Ent Upg for 2 proc additive lic (6am-6pm M-F Sup | \$ 630.00 | \$ 401.79 |
| A544259 | VI-STD-ENT-P-SSS-UG-C | Platinum Level SNS for VM Infrastructre 3 Std to Ent Upg for 2 proc additive lic (24x7 Support) | \$ 750.00 | \$ 717.48 |
| | | VMWare Standard -Ent Upgrade until 12-31-06 | | |
| A544189 | VI-STD-ENT-UG-PROMO-C | VM Infrastructre 3 Std to Ent Upg for 2 proc additive lic PROMO | \$ 1,000.00 | \$ 850.34 |
| A544193 | VI-STD-ENT-G-SSS-UG-PROMO-C | Gold Level SNS for VIN to VM VI Ent Upg 2 proc Promo exp 12/31/06 (6am-6pm M-F Support) | \$ 210.00 | \$ 200.90 |
| A548221 | VI-STD-ENT-P-SSS-UG-PROMO-C | Platinum SNS for VIN to VM VI Ent Upg 2 proc Promo exp 12/31/06 (24x7 Support) | \$ 250.00 | \$ 239.16 |
| | | Virtual Infrastructure 3 Enterprise | | |
| A548240 | VI-ENG-CP | VM Infrastructure Media Kit | \$ 150.00 | \$ 127.55 |
| A544192 | VI-ENT-C | VM Infrastructure 3 Enterprise for 2 processors additive licenses | \$ 5,750.00 | \$ 4,889.46 |
| A548257 | VI-ENT-G-SLS-C | Gold Level SLS for VM Infrastre Ent for 2 proc additive licenses (6am-6pm M-F Support) | \$ 920.00 | \$ 880.10 |
| A544191 | VI-ENT-G-SSS-C | Gold Level SNS for VM Infrastre Ent for 2 proc additive licenses (6am-6pm M-F Support) | \$ 1,210.00 | \$ 1,157.53 |
| A548258 | VI-ENT-P-SLS-C | Platinum Level SLS for VM VI Enterprise for 2 proc add licenses (24x7 Support) | \$ 1,150.00 | \$ 1,100.13 |
| A544263 | VI-ENT-P-SSS-C | Platinum Level SNS for VM VI Enterprise for 2 proc add licenses (24x7 Support) | \$ 1,435.00 | \$ 1,372.77 |
| A548259 | VI-ESX-STD-UG-C | VM ESX Svr 2 to VM Infrastr 3 Std Upg for 2 proc add licenses | \$ 880.00 | \$ 748.30 |
| A548260 | VI-GSX-STR-UG-C | GSX Svr 3 or VIN to VM Infrastr 3 Str Upg for 2 proc add licenses | \$ 0.01 | \$ 0.01 |

New York State Contract PT55722

VMware

Price List Effective 2/28/2007

| HP Part # | Mfg Part # | Description | Retail | NYS Price |
|-----------|-------------------------|--|--------------|--------------|
| | | Virtual Infrastructure 3 Acceleration (VIN Starter KIT replacement) | | |
| A548261 | VI-CH-AK-C | VM Infrastructre 3 Acceleration Kit for 8 proc additive licenses | \$ 30,000.00 | \$ 25,510.20 |
| | | Virtual Center Management Server | | |
| A544262 | VI-VCMS-C | VM VirtualCenter Mgmt Server 2 for VMware Infra per VC app. Inst | \$ 5,000.00 | \$ 4,251.70 |
| A548262 | VI-VCMS-G-SLS-C | Gold Level SLS for VCMS for VM Infrastructure add licenses (6am-6pm M-F Support) | \$ 800.00 | \$ 765.31 |
| A548031 | VI-VCMS-G-SSS-C | Gold Level SNS for VCMS for VM Infrastructure add licenses (6am-6pm M-F Support) | \$ 1,050.00 | \$ 1,004.47 |
| A548263 | VI-VCMS-P-SLS-C | Platinum Level SNS for VCMS for VM Infrastructure additive license (24x7 Support) | \$ 1,000.00 | \$ 956.63 |
| A544261 | VI-VCMS-P-SSS-C | Platinum Level SNS for VCMS for VM Infrastructure add licenses (24x7 Support) | \$ 1,250.00 | \$ 1,195.80 |
| | | VMware Lab Manager Expansion Standard (Add on licenses to previously purchased "Foundation" product) | | |
| TBD | VLM-STD-EXP-C | VMWARE LAB MANAGER EXPANSION STANDARD | \$ 20,000.00 | \$ 17,006.81 |
| TBD | VLM-STD-EXP-G-SSS-C | GOLD SNS VMWARE LAB MANAGER (6am-6pm M-F Support) | \$ 4,200.00 | \$ 4,017.86 |
| TBD | VLM-STD-EXP-G-SSS-2YR-C | 2YR GOLD SNS VMWARE LAB MANAGER EXPANSION STD - 2 Year (6am-6pm M-F Support) | \$ 7,812.00 | \$ 7,473.22 |
| TBD | VLM-STD-EXP-G-SSS-3YR-C | 3YR GOLD SNS VMWARE LAB MANAGER EXPANSION STD - 3 year (6am-6pm M-F Support) | \$ 10,710.00 | \$ 10,245.54 |
| TBD | VLM-STD-EXP-P-SSS-C | PLATINUM SNS VMWARE LAB MANAGER EXPANSION STD (24x7 Support) | \$ 5,000.00 | \$ 4,783.16 |
| TBD | VLM-STD-EXP-P-SSS-2YR-C | 2YR PLATINUM SNS VMWARE LAB EXPANSION STD - 2 Year (24x7 Support) | \$ 9,300.00 | \$ 8,896.68 |
| TBD | VLM-STD-EXP-P-SSS-3YR-C | 3YR PLATINUM SNS VMWARE LAB EXPANSION STD - 3 Year (24x7 Support) | \$ 12,750.00 | \$ 1,219.07 |
| | | VMware Lab Manager Expansion Enterprise (Add on licenses to previously purchased "Foundation" product) | | |
| TBD | VLM-MEDIA-US-24 | VMWARE LAB MANAGER - MEDIA KIT | \$ 50.00 | \$ 42.52 |
| TBD | VLM-ENT-EXP-C | VMWARE LAB MANAGER EXPANSION ENTERPRISE | \$ 30,000.00 | \$ 25,510.20 |
| TBD | VLM-ENT-EXP-G-SSS-C | GOLD SNS VMWARE LAB MANAGER EXPANSION ENTERPRISE (6am-6pm M-F Support) | \$ 6,300.00 | \$ 6,026.79 |
| TBD | VLM-ENT-EXP-G-SSS-2YR-C | 2YR GOLD SNS VMWARE LAB MANAGER EXPANSION ENTERPRISE - 2 Year (6am-6pm M-F Sup | \$ 11,718.00 | \$ 11,209.83 |
| TBD | VLM-ENT-EXP-G-SSS-3YR-C | 3YR GOLD SNS VMWARE LAB MANAGER EXPANSION ENTERPRISE - 3 year (6am-6pm M-F Sup | \$ 16,065.00 | \$ 15,368.31 |
| TBD | VLM-ENT-EXP-P-SSS-C | PLATINUM SNS VMWARE LAB MANAGER EXPANSION ENTERPRISE (24x7 Support) | \$ 7,500.00 | \$ 7,174.75 |
| TBD | VLM-ENT-EXP-P-SSS-2YR-C | 2YR PLATINUM SNS VMWARE LAB EXPANSION ENTERPRISE - 2 Year (24x7 Support) | \$ 13,950.00 | \$ 13,345.03 |
| TBD | VLM-ENT-EXP-P-SSS-3YR-C | 3YR PLATINUM SNS VMWARE LAB EXPANSION ENTERPRISE - 3 Year (24x7 Support) | \$ 19,125.00 | \$ 18,295.60 |
| | | VMware Lab Manager Foundation Standard ("Standard Foundation Bundle" Used for Initial Purchases) | | |
| TBD | VLM-STD-FND-C | VMWARE LAB MANAGER FOUNDATION STANDARD | \$ 35,000.00 | \$ 29,761.91 |
| TBD | VLM-STD-FND-G-SSS-C | GOLD SNS VMWARE LAB MANAGER FOUNDATION STANDARD (6am-6pm M-F Support) | \$ 7,350.00 | \$ 7,031.26 |

New York State Contract PT55722

VMware

Price List Effective 2/28/2007

| HP Part # | Mfg Part # | Description | Retail | NYS Price |
|-----------|-------------------------|--|--------------|--------------|
| TBD | VLM-STD-FND-G-SSS-2YR-C | 2YR GOLD SNS VMWARE LAB MANAGER FOUNDATION STANDARD - 2 Year (6am-6pm M-F Sup | \$ 13,671.00 | \$ 13,078.12 |
| TBD | VLM-STD-FND-G-SSS-3YR-C | 3YR GOLD SNS VMWARE LAB MANAGER FOUNDATION STANDARD - 3 year (6am-6pm M-F Sup | \$ 18,742.50 | \$ 17,929.68 |
| TBD | VLM-STD-FND-P-SSS-C | PLATINUM SNS VMWARE LAB MANAGER FOUNDATION STANDARD (24x7 Support) | \$ 8,750.00 | \$ 8,370.54 |
| TBD | VLM-STD-FND-P-SSS-2YR-C | 2YR PLATINUM SNS VMWARE LAB FOUNDATION STANDARD - 2 Year (24x7 Support) | \$ 16,275.00 | \$ 15,569.19 |
| TBD | VLM-STD-FND-P-SSS-3YR-C | 3YR PLATINUM SNS VMWARE LAB FOUNDATION STANDARD - 3 Year (24x7 Support) | \$ 22,312.50 | \$ 21,344.87 |
| | | VMware Lab Manager Foundation Enterprise ("Enterprise Foundation Bundle" Used for Initial Purchases) | | |
| TBD | VLM-ENT-FND-C | VMWARE LAB MANAGER FOUNDATION ENTERPRISE | \$ 45,000.00 | \$ 29,265.31 |
| TBD | VLM-ENT-FND-G-SSS-C | GOLD SNS VMWARE LAB MANAGER FOUNDATION ENTERPRISE (6am-6pm M-F Support) | \$ 9,450.00 | \$ 9,040.18 |
| TBD | VLM-ENT-FND-G-SSS-2YR-C | 2YR GOLD SNS VMWARE LAB MANAGER FOUNDATION ENTERPRISE - 2 Year (6am-6pm M-F Su | \$ 17,577.00 | \$ 16,814.73 |
| TBD | VLM-ENT-FND-G-SSS-3YR-C | 3YR GOLD SNS VMWARE LAB MANAGER FOUNDATION ENTERPRISE - 3 year (6am-6pm M-F Su | \$ 24,097.50 | \$ 23,052.46 |
| TBD | VLM-ENT-FND-P-SSS-C | PLATINUM SNS VMWARE LAB MANAGER FOUNDATION ENTERPRISE (24x7 Support) | \$ 11,250.00 | \$ 10,762.12 |
| TBD | VLM-ENT-FND-P-SSS-2YRC | 2YR PLATINUM SNS VMWARE LAB FOUNDATION ENTERPRISE - 2 Year (24x7 Support) | \$ 20,925.00 | \$ 20,017.54 |
| TBD | VLM-ENT-FND-P-SSS-3YR-C | 3YR PLATINUM SNS VMWARE LAB FOUNDATION ENTERPRISE - 3 Year (24x7 Support) | \$ 28,687.50 | \$ 27,443.40 |
| | | VMware Lab Manager Agent for 2 CPU | | |
| TBD | VLM-NODE2-C | VMWARE LAB MANAGER AGENT FOR 2 CPU | \$ 1,000.00 | \$ 850.34 |
| TBD | VLM-NODE2-G-SSS-C | GOLD SNS VMWARE LAB MANAGER AGENT (6am-6pm M-F Support) | \$ 210.00 | \$ 200.90 |
| TBD | VLM-NODE2-G-SSS-2YR-C | 2YR GOLD SNS VMWARE LAB MANAGER AGENT - 2 Year (6am-6pm M-F Support) | \$ 390.60 | \$ 373.66 |
| TBD | VLM-NODE2-G-SSS-3YR-C | 3YR GOLD SNS VMWARE LAB MANAGER AGENT - 3 year (6am-6pm M-F Support) | \$ 535.50 | \$ 512.28 |
| TBD | VLM-NODE2-P-SSS-C | PLATINUM SNS VMWARE LAB MANAGER AGENT (24x7 Support) | \$ 250.00 | \$ 239.16 |
| TBD | VLM-NODE2-P-SSS-2YR-C | 2YR PLATINUM SNS VMWARE LAB AGENT - 2 Year (24x7 Support) | \$ 465.00 | \$ 444.84 |
| TBD | VLM-NODE2-P-SSS-3YR-C | 3YR PLATINUM SNS VMWARE LAB AGENT - 3 Year (24x7 Support) | \$ 637.50 | \$ 609.86 |
| | | VMware Lab Manager Server 2 | | |
| TBD | VLM-SVR-C | VMWARE LAB MANAGER SERVER 2 | \$ 15,000.00 | \$ 12,755.10 |
| TBD | VLM-SVR-G-SSS-C | GOLD SNS VMWARE LAB MANAGER SERVER 2 (6am-6pm M-F Support) | \$ 3,150.00 | \$ 3,013.40 |
| TBD | VLM-SVR-G-SSS-2YR-C | 2YR GOLD SNS VMWARE LAB MANAGER SERVER 2 - 2 Year (6am-6pm M-F Support) | \$ 5,859.00 | \$ 5,604.91 |
| TBD | VLM-SVR-G-SSS-3YR-C | 3YR GOLD SNS VMWARE LAB MANAGER SERVER 2 - 3 year (6am-6pm M-F Support) | \$ 8,032.50 | \$ 7,684.15 |
| TBD | VLM-SVR-P-SSS-C | PLATINUM SNS VMWARE LAB MANAGER SERVER 2 (24x7 Support) | \$ 3,750.00 | \$ 3,587.38 |
| TBD | VLM-SVR-P-SSS-2YR-C | 2YR PLATINUM SNS VMWARE LAB SERVER 2 - 2 Year (24x7 Support) | \$ 6,975.00 | \$ 6,672.51 |
| TBD | VLM-SVR-P-SSS-3YR-C | 3YR PLATINUM SNS VMWARE LAB SERVER 2 - 3 Year (24x7 Support) | \$ 9,562.50 | \$ 9,147.80 |
| | | Vmotion 2 | | |

New York State Contract PT55722

VMware

Price List Effective 2/28/2007

| HP Part # | Mfg Part # | Description | Retail | NYS Price |
|-----------|---------------------|---|--------------|--------------|
| A548264 | VI-VMOT-C | VM VMotion 2 for 2 processors additive licenses | \$ 1,400.00 | \$ 1,190.48 |
| A548265 | VI-VMOT-G-SLS-C | Gold Level SLS for Vmotion for 2 processors additive licenses (6am-6pm M-F Support) | \$ 225.00 | \$ 215.24 |
| A548266 | VI-VMOT-G-SSS-C | Gold Level SNS for Vmotion for 2 processors additive licenses (6am-6pm M-F Support) | \$ 295.00 | \$ 282.20 |
| A548267 | VI-VMOT-P-SLS-C | Platinum Level SLS for Vmotion for 2 processors additive licenses (24x7 Support) | \$ 280.00 | \$ 267.86 |
| A548268 | VI-VMOT-P-SSS-C | Platinum Level SNS for Vmotion for 2 processors additive licenses (24x7 Support) | \$ 350.00 | \$ 334.83 |
| A548269 | VI-VMOT-UG-C | VM VMotion 1 to VMotion 2 Upgrade for 2 processors additive licenses | \$ 220.00 | \$ 187.07 |
| | | VMware HA (High Availability) | | |
| A548270 | VI-HA-C | VM HA 2 for 2 processors additive licenses | \$ 2,000.00 | \$ 1,700.68 |
| A548271 | VI-HA-G-SLS-C | Gold Level SLS for VMware HA for 2 processors additive licenses (6am-6pm M-F Support) | \$ 320.00 | \$ 306.12 |
| A548272 | VI-HA-G-SSS-C | Gold Level SNS for VMware HA for 2 processors additive licenses (6am-6pm M-F Support) | \$ 420.00 | \$ 401.79 |
| A548273 | VI-HA-P-SLS-C | Platinum Level SLS for VMware HA for 2 proc additive licenses (24x7 Support) | \$ 400.00 | \$ 382.65 |
| A548274 | VI-HA-P-SSS-C | Platinum Level SNS for VMware HA for 2 processors add licenses (24x7 Support) | \$ 500.00 | \$ 478.32 |
| | | VMware DRS (Distributed Resource Services) | | |
| A548275 | VI-DRS-C | VM DRS 2 for 2 processors additive licenses | \$ 2,000.00 | \$ 1,700.68 |
| A548276 | VI-DRS-G-SLS-C | Gold Level SLS for VMware DRS for 2 processors additive licenses (6am-6pm M-F Support) | \$ 320.00 | \$ 306.12 |
| A548696 | VI-DRS-G-SSS-C | Gold Level SNS for VMware DRS for 2 processors additive licenses (6am-6pm M-F Support) | \$ 420.00 | \$ 401.79 |
| A548697 | VI-DRS-P-SLS-C | Platinum Level SLS for VMware DRS for 2 proc additive licenses (24x7 Support) | \$ 400.00 | \$ 382.65 |
| A548698 | VI-DRS-P-SSS-C | Platinum Level SNS for VMware DRS for 2 proc add licenses (24x7 Support) | \$ 500.00 | \$ 478.32 |
| | | VMware Consolidated Backup | | |
| A548279 | VI-VCB-C | VM Consolidated Backup 3 for 2 processors additive licenses | \$ 500.00 | \$ 425.17 |
| A548283 | VI-CB-G-SLS-C | Gold Level SLS for VM Consolidated BU for 2 proc additve licenses (6am-6pm M-F Support) | \$ 80.00 | \$ 76.53 |
| A548284 | VI-CB-G-SSS-C | Gold Level SNS for VM Consolidated BU for 2 proc additve licenses (6am-6pm M-F Support) | \$ 105.00 | \$ 100.45 |
| A548285 | VI-CB-P-SLS-C | Platinum Level SLS for VM Consolidated Bkup for 2 proc add lic (24x7 Support) | \$ 100.00 | \$ 95.66 |
| A548286 | VI-CB-P-SSS-C | Platinum Level SNS for VMware Consolidated Backup 2 proc add lic (24x7 Support) | \$ 125.00 | \$ 119.58 |
| | | Virtual Desktop | | |
| A548288 | CON-ESX-VDI-C | VMware Virtual Desktop Infrastructure (VDI) Pilot | \$ 18,000.00 | \$ 17,219.39 |
| | | VMware VDI Standard (Virtual Desktop Infrastructure) | | |
| A549442 | VDI-STD-100-C | VM VDI Standard VMs (100) need VDI Pilot Bundle max 16 proc | \$ 17,500.00 | \$ 14,880.95 |
| A548289 | VDI-STD-100-G-SLS-C | Gold Level SLS for VDI Standard for 100 VMs additive licenses (6am-6pm M-F Support) | \$ 2,800.00 | \$ 2,678.57 |
| A548290 | VDI-STD-100-G-SSS-C | Gold Level SNS for VDI Standard for 100 VMs additive licenses (6am-6pm M-F Support) | \$ 3,675.00 | \$ 3,515.62 |
| A548291 | VDI-STD-100-P-SLS-C | Platinum Level SLS for VDI Std for 100 VMs additive licenses (24x7 Support) | \$ 3,500.00 | \$ 3,348.21 |

New York State Contract PT55722

VMware

Price List Effective 2/28/2007

| HP Part # | Mfg Part # | Description | Retail | NYS Price |
|-----------|---------------------|---|--------------|--------------|
| A548292 | VDI-STD-100-P-SSS-C | Platinum Level SNS for VDI Standard for 100 VMs additive lic (24x7 Support) | \$ 4,375.00 | \$ 4,185.27 |
| | | VMware VDI Enterprise (Virtual Desktop Infrastructure) | | |
| A548293 | VDI-ENT-100-C | VM VDI Enterprise VMs (100) need VDI Pilot Bundle max 16 proc | \$ 27,500.00 | \$ 23,384.36 |
| A548294 | VDI-ENT-100-G-SLS-C | Gold Level SLS for VDI Enterprise for 100 VMs additive licenses (6am-6pm M-F Support) | \$ 4,400.00 | \$ 4,209.18 |
| A548295 | VDI-ENT-100-G-SSS-C | Gold Level SNS for VDI Enterprise for 100 VMs additive licenses (6am-6pm M-F Support) | \$ 5,775.00 | \$ 5,524.55 |
| A548296 | VDI-ENT-100-P-SLS-C | Platinum Level SLS for VDI Ent for 100 VMs additive licenses (24x7 Support) | \$ 5,500.00 | \$ 5,261.48 |
| A548297 | VDI-ENT-100-P-SSS-C | Platinum Level SNS for VDI Ent for 100 VMs additive licenses (24x7 Support) | \$ 6,875.00 | \$ 6,576.85 |
| | | VMWare VDI Standard Pilot Bundle (Virtual Desktop Infrastructure) | | |
| A548298 | VDI-STD-PILOT-C | VM VDI Standard Pilot Bundle incl PSO VDI Pilot 25 VMs VCMS | \$ 27,375.00 | \$ 23,278.06 |
| A548299 | VDISTDPILOTGSLSC | Gold Level SLS for VDI Standard Pilot Bundle additive licenses (6am-6pm M-F Support) | \$ 4,380.00 | \$ 4,190.05 |
| A548300 | VDISTDPILOTGSSSC | Gold Level SNS for VDI Standard Pilot Bundle additive licenses (6am-6pm M-F Support) | \$ 5,750.00 | \$ 5,500.64 |
| A548301 | VDISTDPILOTPLSC | Platinum Level SLS for VDI Std Pilot Bundle additive licenses (24x7 Support) | \$ 5,475.00 | \$ 5,237.56 |
| A548302 | VDISTDPILOTSSSC | Platinum Level SNS for VDI Std Pilot Bundle additive licenses (24x7 Support) | \$ 6,845.00 | \$ 6,548.15 |
| | | VMWare VDI Enterprise Pilot Bundle (Virtual Desktop Infrastructure) | | |
| A548303 | VDI-ENT-PILOT-C | VM VDI Enterprise Pilot Bundle incl PSO VDI Pilot 25 VMs VCMS | \$ 29,875.00 | \$ 25,403.91 |
| A548699 | VDIENTPILOTGSLSC | Gold Level SLS for VDI Enterprise Pilot Bundle add lic (6am-6pm M-F Support) | \$ 4,780.00 | \$ 4,572.70 |
| A548700 | VDIENTPILOTGSSSC | Gold Level SNS For VDI Ent Pilot Bundle Additive Licenses (6am-6pm M-F Support) | \$ 6,275.00 | \$ 6,002.87 |
| A548304 | VDIENTPILOTPLSC | Platinum Level SLS for VDI Ent Pilot Bundle additive licenses (24x7 Support) | \$ 5,975.00 | \$ 5,715.88 |
| A548305 | VDIENTPILOTSSSC | Platinum Level SNS for VDI Ent Pilot Bundle additive licenses (24x7 Support) | \$ 7,470.00 | \$ 7,146.05 |
| | | Workstation 5.5 | | |
| A457176 | WS5-ENG-L-CE | VMWARE WORKSTATION v5.5 for Linux ESD | \$ 189.00 | \$ 160.71 |
| A456204 | WS5-ENG-W-CE | VMWARE WORKSTATION v5.5 for Windows ESD | \$ 189.00 | \$ 160.71 |
| A370315 | WS-SS | vmware workstation SILVER S&S | \$ 34.00 | \$ 32.53 |
| A376798 | WS-PS | vmware workstation Platinum S&S | \$ 47.00 | \$ 44.96 |
| A300133 | WS-GS | vmware workstation Gold S&S | \$ 40.00 | \$ 38.27 |
| | | Workstation Upgrade | | |
| A458534 | WS5-ENG-45UG-L-CE | UPG WORKSTATION FOR LINUX VERSION 4 TO 5 ESD for Linux ESD | \$ 99.00 | \$ 84.18 |
| A458537 | WS5-ENG-45UG-W-CE | UPG WORKSTATION FOR WIN VERSION 4 TO 5 ESD for Windows ESD | \$ 99.00 | \$ 84.18 |
| | | ACE for Workstation ESD | | |
| A436836 | ACEMK-ENG-W-C | VMWARE ACE MGR MEDIA KIT for Windows English | \$ 50.00 | \$ 42.52 |

New York State Contract PT55722

VMware

Price List Effective 2/28/2007

| HP Part # | Mfg Part # | Description | Retail | NYS Price |
|-----------|------------------|---|--------------|--------------|
| A436835 | ACE-ENG-W-C | VMWARE ACE FOR WINDOWS ESD | \$ 99.00 | \$ 84.18 |
| A436826 | ACE-P-SSS-C | MWARE ACE PLATINUM S&S (24x7 Support) | \$ 25.00 | \$ 23.92 |
| A436834 | ACE-G-SSS-C | VMWARE ACE GOLD S&S (6am-6pm M-F Support) | \$ 21.00 | \$ 20.09 |
| A436832 | ACEM-ENG-W-C | VMWARE ACE MANAGER for Windows ESD | \$ 795.00 | \$ 676.02 |
| A436831 | ACEM-G-SSS-C | VMWARE ACE MANAGER GOLD S&S (6am-6pm M-F Support) | \$ 167.00 | \$ 159.76 |
| A436830 | ACEM-P-SSS-C | VMWARE ACE MGR PLATINUM S&S (24x7 Support) | \$ 199.00 | \$ 190.37 |
| A436829 | ACE-STR-ENG-W-C | VMWARE ACE STARTER KIT - MGR 4 ACE Clients for Windows | \$ 995.00 | \$ 846.09 |
| A436827 | ACE-STR-G-SSS-C | VMWARE ACE START KIT WIN GOLD (6am-6pm M-F Support) | \$ 250.00 | \$ 239.16 |
| A436825 | ACE-STR-P-SSS-C | VMWARE ACE START KIT WIN (24x7 Support) | \$ 298.00 | \$ 285.08 |
| | | Professional Services Educational | | |
| A479385 | EDU-DDD-EVOE | VMWARE EDUCATION SERV VIRTUAL INFRAS 2 - OPEN ENROLLMENT | \$ 3,295.00 | \$ 3,152.10 |
| A479382 | EDU-DDD-EVOS | VMWARE EDUCATION SERV VIRTUAL INFRAS - ONSIGHT MAX 12 PERSONS | \$ 27,500.00 | \$ 26,307.40 |
| A479372 | EDU-DDD-EVXP | VMWARE EDUCATION SERV VIRTUAL INFRAS 2 - ONSITE PER PERSON | \$ 2,750.00 | \$ 2,630.74 |
| A479370 | EDU-DDD-KIT | VMWARE EDUCATION SERV VIRTUAL INFRAS 2 KIT - Per person kit - materials for class | \$ 400.00 | \$ 382.65 |
| A479376 | EDU-ACE-KIT | VMWARE EDUCATION SERV VMWARE ACE KIT - Per person kit - materials for class | \$ 200.00 | \$ 191.33 |
| A479375 | EDU-ACE-DDMOE | VMWARE EDUCATION SERV VMWARE ACE - OPEN ENROLLMENT | \$ 1,495.00 | \$ 1,430.16 |
| A479374 | EDU-ACE-DDMOS | VMWARE EDUCATION SERV VMWARE ACE - ONSITE MAX 12 PERSONS | \$ 12,500.00 | \$ 11,957.91 |
| A479380 | EDU-ACE-DDMXP | VMWARE EDUCATION SERV VMWARE ACE | \$ 1,250.00 | \$ 1,195.80 |
| | | Professional Services | | |
| A389876 | CON-EXP | TRAVEL AND MATERIALS | \$ 2,200.00 | \$ 2,104.59 |
| A469525 | CON-ESX-UISEC-AW | VMWARE CONSULTING - ADVANCED (VIRTUAL INFRASTRUCTURE SECURITY) | \$ 6,000.00 | \$ 5,739.80 |
| A469524 | CON-ESX-PMCP-AW | VMWARE CONSULTING - ADVANCED (Performance Mgmt -Capacity Planning) | \$ 9,000.00 | \$ 8,609.69 |
| A468039 | CON-ESX-HC-AW | VMWARE CONSULTING - ADVANCED (HEALTH CHECK) | \$ 9,000.00 | \$ 8,609.69 |
| A469523 | CON-ACE-JS | VMWARE CONSULTING SERVICES - ACE JUMPSTART | \$ 6,000.00 | \$ 5,739.80 |
| A469522 | CON-VAC-TM | VMWARE CONSULTING SERVICES - VAC SUBCONTRACTED TIME & MATERIALS | \$ 178.00 | \$ 169.40 |
| A389877 | CON-VC-JS | VIRTUALCENTER VC JUMPSTART | \$ 6,000.00 | \$ 5,739.80 |
| A434390 | CON-ESXVC-JS | COMBINED ESX/VIRTUAL CENTER - JUMPSTART | \$ 10,000.00 | \$ 9,566.33 |
| A376796 | CON-ESX-JS | ESX JUMPSTART | \$ 6,000.00 | \$ 5,739.80 |
| A358299 | CON-ESX-P2V | P2V MIGRATIONS | \$ 6,000.00 | \$ 5,739.80 |
| A376795 | CON-ESX-JSP2V | ESX JUMPSTART & P2V | \$ 10,000.00 | \$ 9,566.33 |
| A415892 | CON-ESXVCP2V-JS | Combined ESX/P2V/Virtual Center Jumpstart | \$ 13,500.00 | \$ 12,914.54 |
| A421932 | CON-P2VVC-JS | COMBINED P2V/VIRTUALCENTER VC - JUMPSTART | \$ 10,000.00 | \$ 9,566.33 |

New York State Contract PT55722

VMware

Price List Effective 2/28/2007

| HP Part # | Mfg Part # | Description | Retail | NYS Price |
|-----------|------------------|---|--------------|--------------|
| A376791 | CON-ESX-DRB | DRB --DISASTER RECOVERY/BACKUP | \$ 9,000.00 | \$ 8,609.69 |
| A520042 | CON-TAM | VMWARE TECHNICAL ACCOUNT MANAGER - INCLUDES TRAVEL & 4 VISITS | \$ 40,000.00 | \$ 38,265.31 |
| | | Education Services | | |
| A548306 | EDU-WKS-TTXP | VMware Educ Svcs Ws Onsite - Per Person>12 | \$ 600.00 | \$ 573.98 |
| A548307 | EDU-GSX-SMXP | VMware Educ Svcs GSX Onsite - Per Person>12 | \$ 800.00 | \$ 765.31 |
| A548308 | EDU-VC-SMXP | VMware Educ Svcs VC Onsite - Per Person>12 | \$ 500.00 | \$ 478.32 |
| A548309 | EDU-VI-EVXP | VMware Educ Svcs VI Onsite - Per Person>12 | \$ 2,500.00 | \$ 2,391.58 |
| A548310 | EDU-VI-EVLXP | VMware Educ Svcs VI w/Lab Onsite - Per Person>12 | \$ 3,000.00 | \$ 2,869.90 |
| A548701 | EDU-VI-P2VOS | VMware Educ Svcs VI w ESX VC & P2V-Onsite | \$ 32,500.00 | \$ 31,090.56 |
| A548702 | EDU-VI-P2VXP | VMware Educ Svcs VI w/P2V OS - Per Person>12 | \$ 3,250.00 | \$ 3,109.06 |
| A548703 | EDU-P2V-KIT | VMware Educ Svcs Serv Migra-Student Kit per Person | \$ 200.00 | \$ 191.33 |
| A548704 | EDU-VI-INOE | VI Introduction-EDU per student open enrollment of Intro class | \$ 750.00 | \$ 717.48 |
| A548705 | EDU-VI-INOS | VI Intro -EDU 12 students Presentation of Intro No T&E | \$ 6,250.00 | \$ 5,978.96 |
| A548706 | EDU-VI-INXP | VI Intro-EDU- add student Additional student for Intro >12 | \$ 625.00 | \$ 597.90 |
| A548707 | EDU-VI-IN-KIT | VI Introduction-EDU 1 set student material for Intro course | \$ 100.00 | \$ 95.66 |
| A548708 | EDU-VI-OPOE | VI Operator -EDU 1 student open enrollment -Operator class | \$ 1,495.00 | \$ 1,430.16 |
| A548709 | EDU-VI-OPOS | VI Operator -EDU 23 students Operator class at customer-No T&E | \$ 12,500.00 | \$ 11,957.91 |
| A548710 | EDU-VI-OPXP | VI Operator -EDU add student Presentation of Operator class | \$ 1,250.00 | \$ 1,195.80 |
| A548711 | EDU-VI-OP-KIT | VI Operator -EDU - 1 set student material Operator course | \$ 200.00 | \$ 191.33 |
| A548712 | EDU-TCR-P100 | Education -Prepaid Training < 89 Education Keys on single order | \$ 100.00 | \$ 95.66 |
| A548713 | EDU-TCR-P90 | Education -Prepaid Training >90 or < 499 Edu Keys-single order | \$ 90.00 | \$ 86.10 |
| A548714 | EDU-TCR-P85 | Education -Prepaid Training > 500 or <1199 - on single order | \$ 85.00 | \$ 81.32 |
| A548715 | EDU-TCR-P80 | Education -Prepaid Training >1200 Edu Keys on a single order. | \$ 80.00 | \$ 76.53 |
| A548716 | VISK-2U-G-SSS-C | VI Starter Kit 2 CPU Gold S&S SUPPORT/SUBSCRIPTION M-F | \$ 6,934.00 | \$ 6,633.30 |
| A548717 | VISK-4U-G-SSS-C | VI Starter Kit 4 CPU Gold S&S SUPPORT/SUBSCRIPTION M-F | \$ 12,810.00 | \$ 12,254.47 |
| A469524 | CON-ESX-PMCP-AW | VMWARE CONSULTING - ADVANCED Adv Workshop VI Perf Mgmt w T&E | \$ 9,000.00 | \$ 8,609.69 |
| A469525 | CON-ESX-UISEC-AW | VMWARE CONSULTING - ADVANCED Adv Workshop VI Security MGMT | \$ 6,000.00 | \$ 5,739.80 |
| A548718 | EDU-P2V-SMOE | VMWARE EDUCATION SVCS Server Migration Using P2V-OE | \$ 1,495.00 | \$ 1,430.16 |
| A548719 | EDU-P2V-SMOS | VMWARE EDUCATION SVCS Serv Migration Using P2V-Onsite | \$ 12,500.00 | \$ 11,957.91 |
| A548720 | EDU-P2V-SMXP | VMWARE EDUCATION SVCS Serv Migration OS - Per Person >12 | \$ 1,250.00 | \$ 1,195.80 |
| A376793 | CON-ESX-SCON | VMWARE PSO SERVER CONSOLIDATION ASSESSMENT | \$ 20,000.00 | \$ 19,132.65 |
| A469521 | TRNG-EXP | VMWARE EDUCATION EXPENSE REIMBURSEMENT | \$ 3,000.00 | \$ 2,869.90 |
| A469520 | EDU-VI-EVLOS | MWARE EDUCATION INFRASTRUCTUREVOUC NFASTRUCTURE, ESX, VC & EXT. LAB | \$ 30,000.00 | \$ 28,698.98 |
| A469519 | EDU-VI-SCOE | VMWARE EDUCATION SERVER CONSOLIDATION OPENENROLLMENT | \$ 1,495.00 | \$ 1,430.16 |
| A469518 | EDU-VI-SCOS | VMWARE EDUCATION SERVER CONSOLIDATION ONSITE | \$ 12,500.00 | \$ 11,957.91 |

New York State Contract PT55722

VMware

Price List Effective 2/28/2007

| HP Part # | Mfg Part # | Description | Retail | NYS Price |
|-----------|---------------|--|--------------|--------------|
| A469517 | EDU-VI-SCXP | VMWARE EDUCATION SERVER CONSOLIDATION ONSITE/STUDENT | \$ 1,250.00 | \$ 1,195.80 |
| A469527 | EDU-VI-SC-KIT | VMWARE EDUCATION SERVER CONSOLIDATION STUDENT KIT | \$ 200.00 | \$ 191.33 |
| A457855 | EDU-VI-EVOS | Virtual Infrastructure with ESX and VC On site | \$ 25,000.00 | \$ 23,915.82 |
| A446354 | EDU-VI-EVOE | Virtual Infrastructure ESX and VC Open enrollment/person | \$ 2,995.00 | \$ 2,865.11 |
| A469538 | EDU-VDC-SRV | Virtual Data Center Equipment kit rental per day | \$ 750.00 | \$ 717.48 |
| A436914 | EDU-EXP | TRAVEL AND MATERIALS EDUCATIONAL SERVICES | \$ 2,200.00 | \$ 2,125.85 |
| A375305 | EDU-ESX-SRV | ESX SERVER EQUIPMENT KIT PROFESSIONAL SERVICES | \$ 5,000.00 | \$ 4,783.16 |
| A376787 | EDU-WS-TTOE | WORKSTATION Training - Open Enrollment PROFESSIONAL SERVICES | \$ 600.00 | \$ 573.98 |
| A436915 | EDU-WS-TTOS | WORKSTATION TECHNICAL TRAINING ONSITE | \$ 6,000.00 | \$ 5,739.80 |
| A436913 | EDU-WS-TTOT | WORKSTATION TECHNICAL TRAINING 1U ONLINE TRAINING | \$ 600.00 | \$ 573.98 |
| A413390 | EDU-GSX-SMOS | GSX ONSITE EDUCATION EDUCATIONAL SERVICES | \$ 8,000.00 | \$ 7,653.06 |
| A376786 | EDU-GSX-SMOE | GSX SERVER Sys Mgmt Open Enrollment PROFESSIONAL SERVICES | \$ 800.00 | \$ 765.31 |
| A376785 | EDU-GSX-SMOT | GSX SERVER Sys Mgmt Online Training PROFESSIONAL SERVICES | \$ 3,600.00 | \$ 3,443.88 |
| A436911 | EDU-VC-SMOS | VIRTUALCENTER VC SYSTEMS MGMT ONSITE Training | \$ 5,000.00 | \$ 4,783.16 |
| A436844 | EDU-VC-SMOE | VIRTUALCENTER VC SYSTEMS MGMT OPEN ENROLLMENT | \$ 800.00 | \$ 765.31 |
| A420532 | EDU-VC-SMOT | VIRTUALCENTER VC ONLINE TRAINING | \$ 800.00 | \$ 765.31 |
| A469545 | EDU-VI-EVLOE | ED SVC VI EXTENDED LABORATORY 1 DAY EXTENDED LABORATORY WORK | \$ 500.00 | \$ 478.32 |