

## Compaq & INTERSHOP E-Commerce Solutions

# Accelerate supplier enablement

Give yourself the power to sell your products and services to anyone, anytime, with e-commerce solutions from Compaq and INTERSHOP.

Today's strategic advantage is e-commerce. For powerful B2B, B2C and Application Service Provider (ASP) sell-side solutions, businesses turn to Compaq and INTERSHOP for results. Together, we deliver robust, Internet-based offerings on Compaq ProLiant™ servers running Microsoft Windows® NT.

Launching a new e-commerce strategy can be risky. Compaq and INTERSHOP solutions are designed to accelerate e-commerce success by delivering strategic choices that build on your existing IT investment. High performance Compaq ProLiant servers and INTERSHOP enfinity™ 2.0 help reduce the cost of doing e-commerce globally.

### Invest in the smart solution

Extend the life of your existing IT investment and integrate critical ERP, CRM, and SCM applications while minimizing up-front costs. Compaq and INTERSHOP solutions are based on open standards (JAVA, XML) and designed to build on your existing infrastructure.

Compaq and INTERSHOP solutions let you efficiently manage relationships with all your on-line channel partners. Our supplier enablement solution enables your company to avoid costs of deploying other e-commerce solutions. It's the only one you'll need.

Select a world-class e-commerce solution built on the platform that works best for your enterprise and supports your sell-side e-commerce goals. The Compaq and INTERSHOP partnership gives you a single source for e-commerce needs.



### *Compaq and INTERSHOP solutions:*

- > *Scale your offerings to any market*
- > *Maximize efficiency of your selling relationships*
- > *Gain full control of your product content*

# Compaq & INTERSHOP E-Commerce Solutions

## When you need to get it right – the first time

Compaq has teamed with experienced partners who are ready to help you achieve success with an improved supply chain strategy. Together, Compaq, INTERSHOP and Cambridge Technology Partners offer hardware, software and consulting services that deliver supplier solutions that are right for you.

## Pilot configuration – four weeks from start to launch

Designed for businesses that are reviewing the benefits of an improved supply chain.

### Hardware:

- > **Web Server**  
Compaq ProLiant DL360 server, 1P, 256MB RAM, (2) 18GB
- > **Application & Data Resource Server**  
Compaq ProLiant DL580 server, 2P, 2GB RAM, (2) 36GB

### Application:

- > INTERSHOP enfinity 2.0
- > INTERSHOP offers discounted short-term license keys for up to 10 customers

### Services:

- Cambridge Technology Partners offers:
- > system configurations for up to 10 customers
  - > catalog/content aggregation and syndication for up to 1000 items
  - > order management, change management and training
  - > technology and implementation services

### Software:

- > Microsoft Windows NT 4.0
- > Microsoft Service Pack 6A
- > Microsoft Windows NT 4.0 Option Pack
- > Netscape Enterprise Server 4.0

## Standard configuration – six weeks from beginning to rollout

For customers who have already experienced a need to improve their supply chain and reduce the cost of doing business.

### Hardware:

- > **Web Server\***  
(2) Compaq ProLiant DL360 servers, 1P, 256MB RAM, (2) 18GB
- > **Application Server**  
Compaq ProLiant DL580 server, 2P (expandable), 2GB RAM, (2) 36GB
- > **Data Resource Server**  
Compaq ProLiant 8500 server, 4P (expandable) or ProLiant DL580 server 4P, 4GB RAM, (3) 36 GB

\*Hardware load balancer required

### Application:

- > INTERSHOP enfinity 2.0
- > INTERSHOP offers discounted short-term license keys for up to 20 customers.

### Services:

- Cambridge Technology Partners offers:
- > system configurations for up to 20 customers
  - > catalog/content aggregation and syndication for up to 10,000 items
  - > order management, change management and training
  - > technology and implementation services

### Software:

- > Microsoft Windows NT 4.0
- > Microsoft Service Pack 6A
- > Microsoft Windows NT 4.0 Option Pack
- > Netscape Enterprise Server 4.0

## Custom configuration

For customers who are ready to roll out a complete customized solution for their supplier enablement strategy, please contact Tony Shelver (tony.shelver@ctp.com) at Cambridge Technology Partners for more details.

## Today and tomorrow

Compaq and INTERSHOP solutions enable you to sell directly to businesses and consumers, facilitate channel sales and host vertical or horizontal marketplaces. Whatever your business model or goals, our solutions deliver highly scalable, easy to maintain and reliable e-commerce solutions that meet your needs today and tomorrow.

### For more information:

Visit [compaq.com/intershop](http://compaq.com/intershop) to find out more about the Compaq and INTERSHOP supplier enablement solution.



Compaq, the Compaq logo, and ProLiant are registered in the U.S. Patent and Trademark Office. Microsoft and Windows NT are registered trademarks of Microsoft Corporation. INTERSHOP and enfinity are trademarks of INTERSHOP Communications. Other product or company names mentioned herein may be trademarks or registered trademarks of their respective companies. Compaq believes the information in this publication is accurate as of its publication date; such information is subject to change without notice. Compaq is not responsible for any inadvertent errors.

Printed in the U.S.A. Project #149W-0201A-USEN

© 2001 Compaq Computer Corporation