COMPAQ

Compaq Computer Corporation
20555 SH 249
Houston, TX 77070

Imagine the
Impact...

Internet Procurement Solutions Seminar

Compaq and Oracle cordially invite you to attend a FREE Executive Seminar, where you'll discover how Compaq is using Internet Procurement to move its business to new levels of success...so you can too!

Don't miss this incredible opportunity!

ORACLE®

COMPAQ

Imagine the Impact...Compaq Did!

Oracle Internet Procurement is a fully automated, internet-based software suite that enables you to purchase the goods and services you need to run your business at the best value. It can cut annual production and non-production procurement costs by up to 20% — imagine the impact on your bottom line.

Leverage your Purchasing Power.

Powerful analysis features allow you to evaluate suppliers, analyze spending, and negotiate better contracts. By applying business rules to each transaction, purchases across all locations (and countries) can be made at negotiated prices and terms.

Focus on the Bottom Line.

Employees can quickly find supplies and services they need and process requisitions automatically. Purchasing managers can improve profitability by focusing on supplier analysis and spending.

Enjoy an Immediate Return on Investment.

Save up to $125 on processing costs per purchase order and reduce processing times by up to 50%. Enjoy the benefits gained by Xerox — Internet Procurement improved Xerox's non-production purchasing business flow and generated an internal ROI of 400%.

What is the Next Step?

Attend this seminar to find out how to automate your entire procurement to payment process. To maximize your ROI, you will also learn the value of working with trusted partners like Oracle and Compaq.

Visit your sponsors online:

http://www.compaq.com
http://www.oracle.com

Reengineering the Indirect Spend
Compaq's business case for taking it to the Web

"With Oracle Internet Procurement, Compaq will see a reduction in off-contract buying, a reduction in suppliers, the understanding of parent/child relationships between major corporations and their subsidiaries, and the ability to leverage our worldwide spending dollars.

Industry experts have said that well-executed systems of this nature can yield significant cost reductions. Taking a very conservative approach, we feel we can achieve a 200% return on investment by the end of the first year."

— Paul Box, Director of General Procurement, Compaq Computer Corporation

Internet Procurement Solutions
Seminar

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DATES & LOCATIONS:

Feb. 27	**Portland, OR**	Marriott Hotel
Feb. 28	**San Jose, CA**	Westin Santa Clara
Mar. 1	**Houston, TX**	St. Regis
Mar. 6	**Ft. Lauderdale, FL**	The Westin
Mar. 14	**Philadelphia, PA**	The Westin
Mar. 15	**New York, NY**	W New York
Mar. 21	**Charlotte, NC**	Omni Charlotte

AGENDA:

8:30 a.m.	Registration & Continental Breakfast
9:00 a.m.	Introduction: Compaq and Oracle Internet Procurement Joint Strategy
9:15 a.m.	Internet Procurement and Exchange Benefits, *Oracle*
10:00 a.m.	Demonstration of Oracle's B2B Solutions: From Internet Procurement to Marketplace, *Oracle*
10:15 a.m.	Testimonial: Compaq as an Internet Procurement Customer, *Compaq*
11:00 a.m.	e-Infrastructure: Completing Your Procurement Solution, *Compaq*
11:30 a.m.	Q & A

Call **1-800-243-2739** or go to
www.showexhibit.com/IPROCUREMENT_SEMINAR
to register now!